融 資 認 購 股 份 申 請 表
Shares Subscription Loan Application

孖展方式申購

致： **新富證券有限公司（“新富”）** To： **SANFULL SECURITIES LIMITED (“SSL”)**

有關： 申請認購 [優地機器人（無錫）股份有限公司 主板股份代號 (3231)
Re： Subscription application for [**Excelland Robotics (Wuxi) Co. Ltd.**] Main Board Stock Code (3231)

1. 本人／吾等 得悉上述公司正發售在交易所新上市及／或配售的證券股份（“申請”）。
本人／吾等 要求並授權新富代本人／吾等 以每 H 股 19.55 港元 申請_____股上述證券。申請認購金額總數為_____港元，申請貸款金額為_____港元（**已包括 HK$100 手續費**）。
I/We understand that the above-mentioned company is offering Initial Public Offer shares and/or Placement shares for application, and hereby request and authorize SSL to act on my/our behalf to apply for _____shares in the above-mentioned company at HK$ 19.55 per H shares. The total subscription money is HK$_____, and the Loan requesting is HK$_____ **(Include Handling Fee of HK$100)**.

2. 本人／吾等 確認在發出認購指示前已取得及閱讀有關上述證券的招股書及認購表格（“招股文件”），並且符合申請人的資格。新富可依據本人／吾等 的聲明而不需另行審核本人／吾等 的申請人資格。
I/We confirm that I/we have acquired and read the prospectus and application form (“Listing documents”) of the above-mentioned company before issuing this subscription instruction. I/We further confirm that I/we am/are a qualified applicant. SSL may rely on my/our declaration, and do not have to reassess my applicant qualification.

3. 本人／吾等 要求新富提供貸款作為申請上述公司股份用途（“貸款”）， 並同意下列規定：
I/We request SSL to provide a loan for the purpose of the share Application of the above-mentioned company (the “Loan”), and agree with the following provisions:

   a. 新富有權酌情接受或拒絕貸款要求。
   SSL has the discretion to accept or reject the request for the Loan.

   b. 新富接受貸款要求時，會向客戶提供一份上述公司簡介及條款（“條款清單”）。條款清單列明貸款年息率、貸款按金及貸款期限。貸款金額為申請金額總數扣除貸款按金。
   Upon acceptance of a request for a Loan, SSL shall provide a Summary sheet of above-mentioned company and term sheet (“Term Sheet”) to Client. Term Sheet states the Loan rate, required deposit for the Loan and length of the Loan. The Loan amount is the total application money minus the deposit paid to SSL.

   c. 不論本人／吾等 能否成功配得任何股份，本人／吾等 同意支付新富申請手續費壹百港元。
   Whether successfully allotted any shares or not, I/we agree to pay SSL an application service fee of HK$100.

   d. 新富或任何代名人的任何安排，代本人／吾等 作出申請。
   Any arrangement used by SSL or any other nominee companies to act on my/our behalf for my/our Application.

4. 新富在接獲關於申請的任何退款，不論是在條款清單內指定的還款日期之前或之後，有權自行酌情把上述退款或其任何部份用以清還貸款及累計利息或把上述退款其任何部份交還給本人／吾等。
Where SSL receives any refund in respect of an Application, SSL shall have the right, at its discretion, to apply the same or any part thereof in or towards the discharge of the Loan including any interest accrued thereon or to return the same or any part thereof to me/us, whether before or after the date of repayment specified in the Term Sheet.

5. 因應新富給予本人／吾等 的貸款，本人／吾等 將所有由貸款申請而獲得的證券以固定抵押的形式抵押於新富，作為對貸款及累計利息全部償還的持續性保證。 在法律的規限下，本人／吾等 授權新富在此保證仍持續時，得以酌情及不須通知客戶處置該等證券以支付本人／吾等 要清償或解除由新富所提供的任何財務融資的責位。新富於貸款及累計利息全部清償後，將解除於此產生之保證。
In consideration of SSL granting to me/us the Loan, I/we charges to SSL, by way of fixed charge as a continuing security for the full repayment of the Loan and the accrued interest thereon, all the securities acquired on behalf of me/us by virtue of the Application in respect of which the Loan is provided. Subject to the Laws, I/we authorize SSL, for so long as the security created hereby continues, at its discretion and without notice to me/us, to dispose of such securities in settlement of my/our liability to repay or discharge any financial accommodation provided by SSL. Upon full repayment of the Loan and the accrued interest thereon, SSL shall discharge the security created hereby.

6. 本人／吾等 同意新富會盡力處理本人／吾等 的認購指示。若因為任何人為疏忽或機器故障等原因而導致本人／吾等 之認購申請不能或錯誤遞交，本人／吾等 承諾放棄追究權利及不會對新富採取任何法律行動。
I/We understand that SSL shall use its best endeavor to process my/our subscription application. I/We undertake not to hold SSL responsible and not to take any legal actions against SSL as a result of any error or omission regarding this Application.

7. 本人／吾等 同意遵守及接納新富客戶協議中的條款，並確認已閱讀及明白有關證券交易的風險披露聲明。
I/We agree and accept to be bound by the terms in the Client Agreement, and confirm my/our understanding in the Risk Disclosure Statement in relation to securities trading.

8. 本人／吾等 授權下述人士就本人／吾等 獲分配的股份向新富發出沽售指示，並確認完全明白有關此授權的風險。
I/We hereby authorize the following person to give disposal instruction to SSL on my/our allotted shares, and further confirm that I/we fully understand the risk of this authorization.

授權人士名稱 _____

姓名 Name：

帳號 A/C No.：

授權人士聯絡電話 _____

日期 Date：